## Zoomerang Survey Results

Winter Survey 2009

## Response Status: Completes

Filter: No filter applied
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> The National Association of REALTORS® (NAR) is conducting this survey of State and Local REALTOR® Executive Officers (EOs) and Government Affairs Directors (GADs) in order to assist NAR in determining which issues state and local associations could benefit from additional information and research. If you have any questions about the survey, please feel free to contact Gerry Allen at gallen@realtors.org or 202-383-1109.

|  |  |  |
| :--- | :---: | :---: |
| 1. Are you associated with: |  |  |
|  |  |  |
| a Local REALTOR® association | 159 | $80 \%$ |
| a State REALTOR® association | 37 | $19 \%$ |
| Other, please specify: | 2 | $1 \%$ |
| Total | 198 | $100 \%$ |

2. Which of the following best describes your main function in the association:

| Government Affairs Director | 47 | $24 \%$ |
| :--- | :---: | :---: |
| Consultant/Contract Lobbyist | 1 | $1 \%$ |
| Executive Officer | 120 | $61 \%$ |
| Shared GAD | 0 | $0 \%$ |
| EO/GAD | 16 | $8 \%$ |
| REALTOR® Member \& GAD | 2 | $1 \%$ |
| Other, please specify: | 12 | $6 \%$ |
| Total | 198 | $100 \%$ |

## 3. Which of the following NAR Communication vehicles do you use to obtain information on real estate issues? (Select All That Apply)

| REALTOR® Magazine | 126 |
| :--- | :---: |
| REALTOR® Magazine Online | 94 |
| REALTOR.org | 183 |
| Association Executive RealTown Community | 77 |
| NAR Mailings | 115 |
| NARGADs RealTown Community | 42 |
| Internal News Service (INS) | 105 |
| REALTORS® Commercial Alliance (RCA) Report | 32 |
| NAR State Issues Tracker | 48 |
| NAR's GAD Newsletter | 60 |
| Washington Report | 110 |
| NAR Eye on the Hill articles | 109 |
| On Common Ground Magazine | 72 |
| Ido not get any information | 1 |
| Other, please specify: | 7 |


| Top number is the count of respondents selecting the option. Bottom \% is percent of the total respondents selecting the option. | Very Big Problem | Fairly Big Problem | A moderate problem | Slight Problem | Not a problem at all | No opinion |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Lack of affordable health care | 51 | 72 | 43 | 21 | 6 | 5 |
|  | 26\% | 36\% | 22\% | 11\% | 3\% | 3\% |
| Job layoffs and unemployment | 58 | 59 | 52 | 24 | 4 | 1 |
|  | 29\% | 30\% | 26\% | 12\% | 2\% | 1\% |
| Home foreclosures | 52 | 51 | 44 | 46 | 4 | 0 |
|  | 26\% | 26\% | 22\% | 23\% | 2\% | 0\% |
| Crime and illegal drugs | 9 | 25 | 71 | 71 | 17 | 5 |
|  | 5\% | 13\% | 36\% | 36\% | 9\% | 3\% |
| The environment and pollution | 4 | 21 | 64 | 63 | 41 | 5 |
|  | 2\% | 11\% | 32\% | 32\% | 21\% | 3\% |
| Lack of quality public schools | 16 | 23 | 50 | 49 | 59 | 1 |
|  | 8\% | 12\% | 25\% | 25\% | 30\% | 1\% |
| Too much traffic and congestion | 16 | 31 | 43 | 50 | 53 | 3 |
|  | 8\% | 16\% | 22\% | 26\% | 27\% | 2\% |
| High property taxes | 42 | 46 | 59 | 38 | 12 | 0 |
|  | 21\% | 23\% | 30\% | 19\% | 6\% | 0\% |
| Government budget deficits | 63 | 65 | 36 | 19 | 9 | 6 |
|  | $32 \%$ | 33\% | 18\% | 10\% | 5\% | 3\% |
| A slow housing market | 103 | 54 | 29 | 12 | 1 | 0 |
|  | 52\% | 27\% | 15\% | 6\% | 1\% | 0\% |
| High income or sales taxes |  | 37 | 61 | 56 | 27 | 3 |
|  | 8\% | 19\% | 31\% | 28\% | 14\% | 2\% |
| Inflation and the high cost of living | 33 | 48 | 59 | 44 | 10 | 2 |
|  | 17\% | 24\% | 30\% | 22\% | 5\% | 1\% |
| Illegal immigration | 16 | 14 | 45 | 61 | 54 | 6 |
|  | 8\% | 7\% | 23\% | 31\% | 28\% | 3\% |
| Houses are selling, but prices are too low | 19 | 32 | 64 | 46 | 32 | 5 |
|  | 10\% | 16\% | 32\% | 23\% | 16\% | 3\% |
| Lack of available housing that is affordable | 27 | 53 | 47 | 48 | 23 | 0 |
|  | 14\% | 27\% | 24\% | 24\% | 12\% | 0\% |

## 5. And are there any other major problems that your area is facing that you would like to mention that are NOT on this list?

52 Responses
6. Now think about the New Year and the legislative priorities of the state or local government that your GAD or association works most closely with. Based on your observation and experience, how large a priority do you think the government body you work most closely with is going to place on this issue in 2009? Is it the SINGLE highest priority, one of the TOP FEW priorities, but not the highest, NEAR THE TOP of the list, in the MIDDLE OF THE LIST or TOWARD THE BOTTOM of the list of priorities for the state or local government you work with?

| Top number is the count of respondents selecting the option. Bottom \% is percent of the total respondents selecting the option. | Single Highest Priority | One of the Top Few Priorities | Near the top of the list | In the Middle of the List | Toward the Bottom of the list | No opinion |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cutting taxes | 14 | 21 | 43 | 50 | 63 | 2 |
|  | 7\% | 11\% | 22\% | 26\% | 33\% | 1\% |
| Lowering the cost of health insurance | 19 | 32 | 40 | 64 | 35 | 4 |
|  | 10\% | 16\% | 21\% | 33\% | 18\% | 2\% |
| Improving public schools | 7 | 38 | 49 | 66 | 27 | 4 |
|  | 4\% | 20\% | 26\% | 35\% | 14\% | 2\% |
| Cutting spending | 48 | 56 | 45 | 25 | 16 | 2 |
|  | 25\% | 29\% | 23\% | 13\% | 8\% | 1\% |
| Providing more job training and placement programs | 8 | 28 | 45 | 73 | 37 | 3 |
|  | 4\% | 14\% | 23\% | 38\% | 19\% | 2\% |
| Reducing the number of home foreclosures | 23 | 49 | 49 | 42 | 27 | 2 |
|  | 12\% | 26\% | 26\% | 22\% | 14\% | 1\% |
| Expanding the use of clean, renewable energy sources | 15 | 34 | 56 | 45 | 40 | 3 |
|  | 8\% | 18\% | 29\% | 23\% | 21\% | 2\% |
| Improving public transportation | 4 | 28 | 51 | 54 | 52 | 3 |
|  | 2\% | 15\% | 27\% | 28\% | 27\% | 2\% |
| Providing health insurance for children | 11 | 26 | 55 | 57 | 35 | 8 |
|  | 6\% | 14\% | 29\% | 30\% | 18\% | 4\% |
| Raising teacher salaries | 4 | 10 | 34 | 60 | 78 | 5 |
|  | 2\% | 5\% | 18\% | 31\% | 41\% | 3\% |
| Increasing taxes to cover budget shortfalls | 33 | 40 | 47 | 37 | 31 | 4 |
|  | 17\% | 21\% | 24\% | 19\% | 16\% | 2\% |
| Increasing funding for roads and road improvements | 9 | 43 | 75 | 47 | 16 | 4 |
|  | 5\% | 22\% | 39\% | 24\% | 8\% | 2\% |
| Cracking down on illegal immigration | 6 | 9 | 20 | 51 | 95 | 11 |
|  | 3\% | 5\% | 10\% | 27\% | 49\% | 6\% |
| Land conservation and/or farmland preservation | 8 | 17 | 49 | 62 | 49 | 5 |
|  | 4\% | 9\% | 26\% | 33\% | 26\% | 3\% |
| Finding new sources of revenue | 58 | 59 | 42 | 20 | 11 | 1 |
|  | 30\% | 31\% | 22\% | 10\% | 6\% | 1\% |
| Attracting new jobs and business | 49 | 52 | 58 | 25 | 6 | 1 |
|  | 26\% | 27\% | 30\% | 13\% | 3\% | 1\% |
| Reducing greenhouse gas emissions | 3 | 26 | 36 | 51 | 72 | 6 |
|  | 2\% | 13\% | 19\% | 26\% | 37\% | 3\% |

## 7. Thinking about the New Year and the legislative priorities of the state or local association you represent, what would you say are the top one

 or two legislative priorities for your association this year?127 Responses

| Top number is the count of respondents selecting the option. Bottom \% is percent of the total respondents selecting the option. | Single Highest Priority | One of the Top Few Priorities | Near the top of the list | In the Middle of the List | Toward the Bottom of the list | No opinion |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Helping homeowners avoid foreclosures | 48 | 59 | 58 | 22 | 6 | 0 |
|  | 25\% | 31\% | 30\% | 11\% | 3\% | 0\% |
| Toughening lender laws to crack down on questionable lending practices | 21 | 45 | 58 | 38 | 24 | 2 |
|  | 11\% | 24\% | 31\% | 20\% | 13\% | 1\% |
| Improving public schools | 6 | 18 | 49 | 56 | 54 | 6 |
|  | 3\% | 10\% | 26\% | 30\% | 29\% | 3\% |
| Cutting government spending | 26 | 41 | 48 | 35 | 34 | 6 |
|  | 14\% | 22\% | 25\% | 18\% | 18\% | 3\% |
| Stopping or reducing property transfer taxes | 64 | 59 | 35 | 14 | 13 | 3 |
|  | 34\% | 31\% | 19\% | 7\% | 7\% | 2\% |
| Making health insurance more affordable for small business | 25 | 40 | 50 | 39 | 30 | 4 |
|  | 13\% | 21\% | 27\% | 21\% | 16\% | 2\% |
| Reducing property taxes | 25 | 47 | 56 | 34 | 28 | 0 |
|  | 13\% | 25\% | 29\% | 18\% | 15\% | 0\% |
| Zoning for more affordable housing options (apartments, attached, small lots, etc.) | 13 | 33 | 52 | 47 | 40 | 5 |
|  | 7\% | 17\% | 27\% | 25\% | 21\% | 3\% |
| Smart growth legislation (e.g., zoning for mixed use walk able neighborhoods or transit oriented development) | 12 | 26 | 56 | 42 | 43 | 10 |
|  | 6\% | 14\% | 30\% | 22\% | 23\% | 5\% |
| Energy efficiency legislation that does not burden homeowners | 13 | 26 | 48 | 59 | 40 | 6 |
|  | 7\% | 14\% | 25\% | 31\% | 21\% | 3\% |
| Tax incentives for home buyers to stimulate the housing market | 58 | 66 | 41 | 16 | 10 |  |
|  | 30\% | 34\% | 21\% | 8\% | 5\% | 1\% |
| Increasing funding for roads and road improvements | 8 | 30 | 58 | 49 | 39 | 6 |
|  | 4\% | 16\% | 31\% | 26\% | 21\% | 3\% |
| Increasing funding for public transportation | 0 | 11 | 36 | 56 | 75 | 10 |
|  | 0\% | 6\% | 19\% | 30\% | 40\% | 5\% |

## 9. And are there any other legislative issues or priorities that your association is working on that are NOT on this list?

29 Responses

## 10. Now just a few questions about the housing market in your area. In the last three months in the area in which you live, do you feel that activity in the housing market has:

| Slowed down, meaning the pace of buying and selling <br> homes has dropped off | 116 |
| :--- | :--- |
| Increased, meaning the pace of buying and selling a <br> home has picked up | 31 |
| Stayed about the same | 50 |
| Total | 197 |

11. In the next three months, do you expect real estate sales in your area to increase, decrease, or remain about the same?

| Increase | 86 | $43 \%$ |
| :--- | :--- | :--- |
| Decrease | 21 | $11 \%$ |
| Remain about the same | 91 | $46 \%$ |
| Total | 198 | $100 \%$ |

12. Has the area in which you live experienced more foreclosures or fewer foreclosures in the last six months, or is the rate of foreclosures 12. Has the area
about the same?

| More foreclosures | 114 | $57 \%$ |
| :--- | :---: | :---: |
| Fewer foreclosures | 18 | $9 \%$ |
| About the same | 53 | $27 \%$ |
| Don't know | 14 | $7 \%$ |
| Total | 199 | $100 \%$ |


|  |  |
| :--- | :--- |
| 13. Has the number of foreclosures in your area increased/decreased significantly or just slightly? |  |
|  |  |
| Significantly | 67 |
| Just slightly | 65 |
| Total | 132 |

14. Do you think your state government is doing enough to address the foreclosure issue in your state or should they be doing more?

| Doing enough | 67 | $34 \%$ |
| :--- | :---: | :---: |
| Should be doing more | 120 | $60 \%$ |
| Other | 12 | $6 \%$ |
| Total | 199 | $100 \%$ |

15. What more could they be doing?

79 Responses
16. Do you think the local governments in your area are doing enough to address the foreclosure issue in your area, or should they be doing more?

| Doing enough | 35 | $27 \%$ |
| :--- | :---: | :---: |
| Should be doing more | 81 | $61 \%$ |
| Other | 16 | $12 \%$ |
| Total | 132 | $100 \%$ |


| 17. What more could they be doing? |  |  |
| :---: | :---: | :---: |
| 59 Responses |  |  |
| 18. How many years have you been employed by any REALTOR® organization? (Select one). |  |  |
| Less than 1 year | 8 | 4\% |
| 1-5 years | 66 | 33\% |
| 6-15 years | 77 | 39\% |
| 16-25 years | 30 | 15\% |
| Over 25 years | 17 | 9\% |
| Total | 198 | 100\% |

## 19. What is your association membership size?

| Under 250 Members | 50 | $25 \%$ |
| :--- | :--- | :--- |
| $250-499$ Members | 24 | $12 \%$ |
| $500-1,999$ Members | 52 | $26 \%$ |
| $2,000-4,999$ Members | 24 | $12 \%$ |
| $5,000-9,999$ Members | 19 | $10 \%$ |
| 10,000 Members or More | 29 | $15 \%$ |
| Total | 198 | $100 \%$ |

## 20. Your state:

| ALABAMA | 1 | $1 \%$ |
| :--- | :--- | :--- |
| ALASKA | 1 | $1 \%$ |
| ARIZONA | 4 | $2 \%$ |
| ARKANSAS | 4 | $2 \%$ |
| CALIFORNIA | 8 | $4 \%$ |
| COLORADO | 6 | $3 \%$ |
| CONNECTICUT | 4 | $2 \%$ |
| DELAWARE | 1 | $1 \%$ |
| DISTRICT OF COLUMBIA (D.C.) | 0 | $0 \%$ |
| FLORIDA | 11 | $6 \%$ |
| GEORGIA | 6 | $3 \%$ |
| GUAM | 0 | $0 \%$ |
| HAWAII | 2 | $1 \%$ |
| IDAHO | 2 | $1 \%$ |
| ILLINOIS | 7 | $4 \%$ |
| INDIANA | 1 | $1 \%$ |
| IOWA | 1 | $1 \%$ |
| KANSAS | 4 | $2 \%$ |
| KENTUCKY | 5 | $3 \%$ |
| LOUISIANA | 2 | $1 \%$ |


| MAINE | 1 | 1\% |
| :---: | :---: | :---: |
| MARYLAND | 5 | 3\% |
| MASSACHUSETTS | 5 | 3\% |
| MICHIGAN | 6 | 3\% |
| MINNESOTA | 4 | 2\% |
| MISSISSIPPI | 3 | 2\% |
| MISSOURI | 5 | 3\% |
| MONTANA | 3 | 2\% |
| NEBRASKA | 1 | 1\% |
| NEVADA | 2 | 1\% |
| NEW HAMPSHIRE | 2 | 1\% |
| NEW JERSEY | 1 | 1\% |
| NEW MEXICO | 2 | 1\% |
| NEW YORK | 7 | 4\% |
| NORTH CAROLINA | 7 | 4\% |
| NORTH DAKOTA | 3 | 2\% |
| OHIO | 6 | 3\% |
| OKLAHOMA | 4 | 2\% |
| OREGON | 4 | 2\% |
| PENNSYLVANIA | 4 | 2\% |
| PUERTO RICO | 0 | 0\% |
| RHODE ISLAND | 2 | 1\% |
| SOUTH CAROLINA | 5 | 3\% |
| SOUTH DAKOTA | 0 | 0\% |
| TENNESSEE | 4 | 2\% |
| TEXAS | 9 | 5\% |
| UTAH | 1 | 1\% |
| VERMONT | 2 | 1\% |
| VIRGIN ISLANDS | 0 | 0\% |
| VIRGINIA | 3 | 2\% |
| WASHINGTON | 7 | 4\% |
| WEST VIRGINIA | 0 | 0\% |
| WISCONSIN | 13 | 7\% |
| WYOMING | 5 | 3\% |
| Total | 196 | 100\% |

21. Thank you for your time and participation. By completing this survey you have assisted NAR's advocacy and research efforts. Please identify yourself below (optional).

127 Responses

This concludes our survey. Thank you for your time and participation. Please click the submit arrow below to forward your completed survey to us.

