2017 YEAR IN REVIEW

The Issues Mobilization and Independent Expenditure Programs provide financial assistance 'to state and local REALTOR® Associations to support effective advocacy campaigns on public policy issues and support pro-real estate candidates.

In 2017, the Issue Mobilization Committee reviewed the highest number of grant requests and awarded the most money in the Committee's history.

5 ISSUES MOB GRANT REQUESTS APPROVED

\$7.1 MILLION*

More than \$7.1 MILLION awarded to state and local associations, the most in committee history

*For issue campaigns, 3.1 million went to candidate campaigns

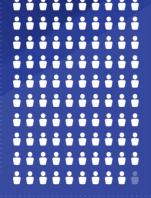
27

27 supported pro-REALTOR® legislation and ordinances

19 OUT OF 20



19 out of 20 ballot measures won



99%

Since its start, the Independent Expenditure program has impacted more than 99% of NAR's membership



\$3.1 MILLION



More than \$3.1 million spent, the most ever in offcycle elections

7

47 candidates were REALTORS®

65%

Candidate campaigns had a 65% win rate



