

**National Association of REALTORS®**

**Number of Brokers & Agents by State and 2017 Broker Involvement President's Cup Goals**

as of April 30, 2019

| State          | Number of Active Brokers | Agents in Broker Program * | Option 1: Host State Broker Meeting Invite Broker Council or RP Liaison to Speak | Option 2: Use State Broker Call for Action Program |
|----------------|--------------------------|----------------------------|--|--|
| Alabama        | 169                      | 3368                       |  |  |
| Alaska         | 75                       | 1189                       |  |  |
| Arizona        | 330                      | 23370                      |  |  |
| Arkansas       | 219                      | 4027                       |  |  |
| California     | 1514                     | 53769                      |  |  |
| Colorado       | 107                      | 4163                       |  |  |
| Connecticut    | 139                      | 4750                       |  |  |
| Delaware       | 62                       | 1989                       | Y  |  |
| DC             | 17                       | 1475                       |  |  |
| Florida        | 687                      | 54854                      |  |  |
| Georgia        | 429                      | 18905                      | Y  |  |
| Guam           | 45                       | 350                        |  |  |
| Hawaii         | 206                      | 3804                       |  |  |
| Idaho          | 101                      | 5039                       |  |  |
| Illinois       | 3233                     | 22999                      |  |  |
| Indiana        | 96                       | 3247                       |  |  |
| Iowa           | 250                      | 3723                       |  |  |
| Kansas         | 173                      | 4372                       |  | Y  |
| Kentucky       | 217                      | 4441                       |  |  |
| Louisiana      | 131                      | 4754                       |  |  |
| Maine          | 61                       | 1596                       |  |  |
| Maryland       | 209                      | 6307                       |  |  |
| Massachusetts  | 224                      | 9236                       |  |  |
| Michigan       | 218                      | 9540                       | Y  |  |
| Minnesota      | 206                      | 6764                       |  |  |
| Mississippi    | 248                      | 2841                       |  |  |
| Missouri       | 345                      | 9294                       |  |  |
| Montana        | 160                      | 2257                       |  |  |
| Nebraska       | 77                       | 3373                       | Y  |  |
| Nevada         | 35                       | 2200                       |  |  |
| New Hampshire  | 29                       | 1400                       |  |  |
| New Jersey     | 462                      | 18941                      |  |  |
| New Mexico     | 112                      | 2773                       |  |  |
| New York       | 395                      | 19082                      |  | Y  |
| North Carolina | 531                      | 10014                      |  |  |
| North Dakota   | 60                       | 1292                       |  |  |
| Ohio           | 132                      | 10492                      |  |  |
| Oklahoma       | 178                      | 4924                       |  |  |
| Oregon         | 159                      | 6194                       |  | Y  |
| Pennsylvania   | 185                      | 8294                       |  |  |
| Puerto Rico    | 15                       | 30                         |  |  |
| Rhode Island   | 36                       | 1567                       |  |  |
| South Carolina | 165                      | 5478                       |  |  |
| South Dakota   | 83                       | 1224                       | Y  |  |
| Tennessee      | 344                      | 10741                      | Y  |  |
| Texas          | 1396                     | 46367                      |  |  |
| Utah           | 109                      | 5427                       |  |  |
| Vermont        | 51                       | 580                        |  |  |
| Virginia       | 213                      | 8325                       |  |  |
| Virgin Islands | 16                       | 148                        |  |  |

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|--|--------------------------|----------------------------|--|--|
| Washington   | 111                      | 5348                       |  |  |
| West Virginia  | 3                        | 1108                       |  |  |
| Wisconsin  | 145                      | 6193                       |  |  |
| Wyoming  | 45                       | 663                        |  |  |
| Interstates ***  | 63                       | 44,819                     |  |  |
| <b>TOTAL</b>   | <b>15,021</b>            | <b>499,420</b>             |  |  |
| <b>Notes:</b>  |                          |                            |  |  |
| * Number changes each month as agents change offices, leave business, etc. |                          |                            |  |  |
| *** Brokerages that cover multiple states                                  |                          |                            |  |  |