

National Association of REALTORS®

Number of Brokers & Agents by State and 2019 Broker Involvement President's Cup Goals

as of August 1, 2019

| State | Number of Active Brokers | Agents in Broker Program * | Option 1: Host State Broker Meeting Invite Broker Council or RP Liaison to Speak | Option 2: Use State Broker Call for Action Program |
|----------------|--------------------------|----------------------------|--|--|
| Alabama | 170 | 3667 | | |
| Alaska | 77 | 1230 | | |
| Arizona | 338 | 23830 | | |
| Arkansas | 218 | 4233 | | |
| California | 1527 | 54563 | | |
| Colorado | 108 | 4377 | | |
| Connecticut | 140 | 6952 | | |
| Delaware | 63 | 2536 | Y | |
| DC | 17 | 1275 | | |
| Florida | 692 | 55487 | | |
| Georgia | 430 | 19736 | Y | |
| Guam | 45 | 349 | | |
| Hawaii | 205 | 3759 | | |
| Idaho | 106 | 5372 | | |
| Illinois | 3235 | 25679 | | |
| Indiana | 94 | 3465 | | |
| Iowa | 250 | 3770 | | |
| Kansas | 173 | 4897 | | Y |
| Kentucky | 216 | 4772 | | |
| Louisiana | 132 | 4771 | | |
| Maine | 61 | 1691 | | |
| Maryland | 212 | 12023 | | |
| Massachusetts | 226 | 10161 | | |
| Michigan | 217 | 9965 | Y | |
| Minnesota | 206 | 8754 | | |
| Mississippi | 249 | 2938 | | |
| Missouri | 348 | 10055 | | |
| Montana | 160 | 2225 | | |
| Nebraska | 77 | 3257 | Y | |
| Nevada | 35 | 3246 | | |
| New Hampshire | 29 | 2362 | | |
| New Jersey | 462 | 24617 | | |
| New Mexico | 112 | 2794 | | |
| New York | 394 | 19400 | | Y |
| North Carolina | 532 | 11336 | | |
| North Dakota | 60 | 1167 | | |
| Ohio | 132 | 12848 | | |
| Oklahoma | 190 | 5238 | | |
| Oregon | 157 | 7186 | | Y |
| Pennsylvania | 186 | 14538 | | |
| Puerto Rico | 15 | 35 | | |
| Rhode Island | 36 | 1692 | | |
| South Carolina | 167 | 5923 | | |
| South Dakota | 83 | 1228 | Y | |
| Tennessee | 359 | 12083 | Y | |
| Texas | 1398 | 47154 | | |
| Utah | 109 | 5193 | | |
| Vermont | 51 | 715 | | |
| Virginia | 16 | 151 | | |
| Virgin Islands | 215 | 13200 | | |

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|--|--------------------------|----------------------------|--|--|
| Washington | 112 | 7953 | | |
| West Virginia | 82 | 1229 | Y | |
| Wisconsin | 146 | 6315 | | |
| Wyoming | 45 | 661 | | |
| Interstates *** | 63 | | | |
| TOTAL | 15,178 | 504,053 | | |
| Notes: | | | | |
| * Number changes each month as agents change offices, leave business, etc. | | | | |
| *** Brokerages that cover multiple states. Agent count is reflected in State numbers | | | | |