

FPC SUGGESTED ACTIVITIES CALENDAR

MONTH BY MONTH LEGISLATIVE OUTREACH (ODD YEARS)

JANUARY

- Attend NAR Advocacy Week
- Recruit FPC contact team
- Schedule meeting with contact team to develop a plan.
- Send intro letter to MOC offering to be a resource for real estate with an NAR research report relevant to your district and an RPR Report showcasing econ data.
- Get on your legislator's fundraising lists.

FEBRUARY

- Meet with district staff
- Access RPAC funds
- Attend NAR policy webinar.
- Listen to NAR Advocacy Scoop podcast.
- Share pertinent articles from FPC newsletter to your MOC.
- New FPCs attend NAR Advocacy Academy monthly webinar

MARCH

- Send meeting request for RLM Hill Visits
- Host meeting w/ local staff
- File field report on the meeting (be sure to file at least one field report for the quarter on your engagement).
- New FPCs attend NAR Advocacy Academy monthly webinar

APRIL

- Invite legislator to speak at a local association event.
- New FPCs attend NAR Advocacy Academy monthly webinar
- Catch up on the NAR Advocacy Scoop Podcast and share with your MOC
- New FPCs attend NAR Advocacy Academy monthly webinar

MAY

- Confirm RLM Hill Visit meeting
- Participate in NAR's Know Before You Go Webinar

JUNE

- Attend Hill Visits
- Follow-up with legislator/staff
- Follow-up with State Association and NAR staff
- File a field report

JULY

- Schedule an in-district meeting for August
- Participate in NAR's in-district meeting webinar at the end of the month.
- Attend NAR Advocacy Academy monthly webinar (New FPCs)

AUGUST

- Hold in-district meeting
- Follow-up with C.A.R.
- Follow-up with legislator/staff
- File field report on in-district meeting

SEPTEMBER

- File field report on district meeting
- New FPCs attend NAR Advocacy Academy monthly webinar
- Listen to the NAR Advocacy Scoop Podcast

OCTOBER

- Host event for your legislator
- New FPCs attend NAR Advocacy Academy monthly webinar

NOVEMBER

- Work with local associations to extend invites to installation ceremonies

DECEMBER

- Send Holiday card to offices.
- Attend any Holiday gathering your MOC may be hosting.