

FPC SUGGESTED ACTIVITIES CALENDAR

MONTH BY MONTH LEGISLATIVE OUTREACH (ODD YEARS)

JANUARY	FEBRUARY	MARCH	APRIL
<ul style="list-style-type: none"> ▪ Attend NAR Advocacy Week ▪ Recruit FPC contact team ▪ Schedule meeting with contact team to develop a plan. ▪ Send intro letter to MOC offering to be a resource for real estate with an NAR research report relevant to your district and an RPR Report showcasing econ data. ▪ Get on your legislator's fundraising lists. 	<ul style="list-style-type: none"> ▪ Meet with district staff ▪ Access RPAC funds ▪ Attend NAR policy webinar. ▪ Listen to NAR Advocacy Scoop podcast. ▪ Share pertinent articles from FPC newsletter to your MOC. ▪ New FPCs attend NAR Advocacy Academy monthly webinar 	<ul style="list-style-type: none"> ▪ Send meeting request for RLM Hill Visits ▪ Host meeting w/ local staff ▪ File field report on the meeting (be sure to file at least one field report for the quarter on your engagement). ▪ New FPCs attend NAR Advocacy Academy monthly webinar 	<ul style="list-style-type: none"> ▪ Invite legislator to speak at a local association event. ▪ New FPCs attend NAR Advocacy Academy monthly webinar ▪ Catch up on the NAR Advocacy Scoop Podcast and share with your MOC ▪ New FPCs attend NAR Advocacy Academy monthly webinar
MAY	JUNE	JULY	AUGUST
<ul style="list-style-type: none"> ▪ Confirm RLM Hill Visit meeting ▪ Participate in NAR's Know Before You Go Webinar 	<ul style="list-style-type: none"> ▪ Attend Hill Visits ▪ Follow-up with legislator/staff ▪ Follow-up with State Association and NAR staff ▪ File a field report 	<ul style="list-style-type: none"> ▪ Schedule an in-district meeting for August ▪ Participate in NAR's in-district meeting webinar at the end of the month. ▪ Attend NAR Advocacy Academy monthly webinar (New FPCs) 	<ul style="list-style-type: none"> ▪ Hold in-district meeting ▪ Follow-up with C.A.R. ▪ Follow-up with legislator/staff ▪ File field report on in-district meeting
SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER
<ul style="list-style-type: none"> ▪ File field report on district meeting ▪ New FPCs attend NAR Advocacy Academy monthly webinar ▪ Listen to the NAR Advocacy Scoop Podcast 	<ul style="list-style-type: none"> ▪ Host event for your legislator ▪ New FPCs attend NAR Advocacy Academy monthly webinar 	<ul style="list-style-type: none"> ▪ Work with local associations to extend invites to installation ceremonies 	<ul style="list-style-type: none"> ▪ Send Holiday card to offices. ▪ Attend any Holiday gathering your MOC may be hosting.